
Overview

Paper Trail Legal is honored to have the esteemed Cynthia Mangrum join the team. Cynthia is an experienced and business-savvy executive with over 25 years of experience supporting the entertainment and media industries, specializing in business and legal affairs, contracts, production support, and legal operations. She has helped bring countless music-driven, live, and digital projects to life by managing agreements, streamlining workflows, and supporting creative teams through every phase of production. She excels as a collaborative partner, keeping deals moving and teams well-covered. Paper Trail Legal is a TN law practice owned and operated by Kelly Greene Elrod, Esq., an experienced business and entertainment attorney.

Why Paper Trail?

Services Offered by Paper Trail Legal

- Drafting, editing, and reviewing production, talent, venue, label releases, vendor agreements, etc.
 - Building and maintaining contract templates and tracking systems
 - Handling rights clearances and compliance paperwork
 - Supporting production, business, events and marketing teams with contract needs
 - Providing extra support during busy seasons or team transitions
 - Managing contracts for branded, digital, and live event content
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Our Experience

- 25+ years of combined experience with Paramount Global (CMT), leading deal flow across original programming, events, and third-party partnerships
 - Negotiated contracts for content, production, music-based series, talent deals, events and sponsorships
 - Liaised across departments to keep deals moving and ensure smooth execution
 - Mentored legal support staff and developed efficient workflows
 - Contributed to global content expansion through licensing deals (e.g., CMT Australia)
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When to Call Us

- When your team is stretched and needs overflow support
 - When you need contract templates or cleanup across agreements
 - For short-term projects—like branded content, specific productions or event activations
 - To fill in during hiring gaps or transitions
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Let's Connect

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🔗 **LinkedIn:** www.linkedin.com/in/cynthia-mangrum | 📄 freelance and consulting project rates available